Functionality Perfected

ERPframe®

Everything for Your Business Planning and Control
coordinate – operate – profit
Concentrating on the Essentials.

With ERPframe® as a complete solution for business planning and control, you have more time to concentrate on the essentials: Your Customers.
Globalisation doesn’t stop for mid-sized companies. On one hand, new markets offer enormous chances and attractive growth potential; on the other hand, competition and pressure to innovate equally increase. The variety of isolated IT solutions for the control of production, sales and service processes no longer facilitate the growing of enterprises. On the contrary - they slow down productivity.

**About the necessity to find perfect solutions:**

Failing to integrate IT-systems has fatal consequences:

- **Complex, inefficient work processes** result from the use of different software products.
- **No transparency** - production and sales information cannot easily be seen and judged.
- **High costs** because of non-uniform software architecture.

To free yourself from this cause and effect chain, the focus should be on a future-proof, flexible, complete solution for enterprise planning and control.
ERPframe® is the complete solution for your business planning and control. It is characterised by the optimal linkage of all the specialised functions of enterprise resource planning and production. ERPframe® can be used right out of the box and flexibly adapts itself to your needs through the VARIOcontrol® macro language.

Everything you want from a complete solution.

Already in the standard version, ERPframe® covers all the necessary functions of a medium-sized enterprise. Resource planning; production planning and control; MDE (Machine Data Capture), BDE/PZE (Business Data Capture and Personnel Time Tracking); FiBuframe®; Point of Sales; DOCUframe®; and DATAframe® modules are combinable in one system. Thanks to VARIOcontrol®, special adjustments, which go beyond the standard, can be made simply, quickly and economically. All changes are completely preserved through version changes or updates (100% releaseability).

An Overview of Features:

- **Sales/Procurement**
  From the offer creation to the customer invoice

- **Purchasing with Integrated Ordering Management**
  Comprehensive - from the inquiry to the purchase invoice

- **Production**
  Production planning and control system

- **Lot and Serial Number Administration**
  Continuously comprehensible

- **Parts List Management**
  Administration of different types of parts list

- **Stock Control**
  With multi-stocks and stock shelf administration as well as chaotic stock management

- **Cost Estimating**
  Running calculations

- **Trade**
  Commerce specific order processing, e.g., federation account, third party business, POS system

- **Stocktaking**
  Freely definable time intervals

- **Sales Price Calculation System**
  Price lists, customer-specific prices and discounts ...

- **Blanket Order/Contracts**
  Administration of blanket and call-off orders

- **Project Management**
  Project-related order processing

- **Point of Sales**
  With all relevant data links

Additional Components:

- **Business Data Capture and Personnel Time Tracking (BDE/PZE)**
  Staff or order-related work time registration

- **E-Commerce**
  Webshop applications
A Safe Course in Stormy Times.

Especially in times of recession, the strength of a system shows. ERPframe® was developed particularly for the needs of the mid-sized business. More than 18 years’ experience in a variety of industries builds a safe base for your entrepreneurial success.
ERPframe® is an advanced system for production planning and control. All demands whether for build-to-order, short-run, large-scale or variant manufacturing are fulfilled. The planning of production takes into account customer order or requirement specifics.

Different types of production orders such as plan jobs, reservations or production reservations can be administered specific to the customer. Dependent on the due date, the system calculates a suggestion for the latest commencement of production.

For the graphical support of the planning process, there is the additional CRP module. The system clearly shows the manufacturing progress of orders placed for production in customisable masks. The production data capture is done, for example, by time registration terminals. Raw materials, half sections, machines, performances and tools are administered clearly in a total resources list. Production progress and inventory changes are available to you at any time.

Fulfilling demands
Production

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Sales/Procurement

ERPframe® provides administration of offers and orders with all relevant documentation (offer, order confirmation, delivery note, invoice, credit note, cancellation). The administration of several supply and invoice addresses, discount levels, and terms of payment and delivery is just as integrated as the allocation to salesmen, representatives or operators. Different currencies and posting language administrations are already included.

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Proceed practice-oriented
Sales/Procurement

diagram on the right

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Date-oriented ordering
Purchasing with Integrated Purchase Order Management

Requisition requests are generated by stock management (minimum stock referral), from sales orders (order/job related) and from production (production referral). During the generation of requisition requests, purchase price quantities, currencies, delivery date, supplier head data and deviating ship-to-addresses can be freely defined. With the push of a button, you’ll receive an overview of all open and partial orders. When exceeding dates, your suppliers will be informed.

Manage your different types of production jobs, e.g. plan jobs, reservations or production reservations safely and reliably. The production planning takes into account customer order or requirement specifics.

With ERPframe®, administer several supply and invoice addresses simply and quickly. Your entire administration of offers and orders is assigned to the respective salesman, representative or operator.
Multi-Storage Capacity: You can administer as many stocks at different locations as you like.

Stock Position Administration: ERPframe® administers an unlimited number of stock positions, also per location.

Seconds Stock (Storage of seconds or lesser quality wares): you can execute quantity calculations of seconds’ stock per quarter, at year end or after freely-definable periods.

Customer Storage/Project Storage: As soon as articles are posted into customer storage or project storage, these are reserved for the selected customer or the respective project.

Consignment Storage: For the warehousing of a supplier’s or customer’s stock, it is only billed if the use of the commodity is announced.
Whether permanent or fixed-date inventory, the point in time for your stocktaking is freely selectable with ERPframe®. After the stocktaking input, you receive inventory valuation and discrepancy lists, and, as necessary, even on the serial number and lot level. Thanks to VARIOcontrol® these functions can be extended upon demand.

Freely definable time intervals

Stocktaking

Whether permanent or fixed-date inventory, the point in time for your stocktaking is freely selectable with ERPframe®. After the stocktaking input, you receive inventory valuation and discrepancy lists, and, as necessary, even on the serial number and lot level. Thanks to VARIOcontrol® these functions can be extended upon demand.

Rich in variety

Sales Price Calculation System

For price and discount identification during the job process, you can create as many price and discount lists as you like and specify them according to freely combinable criteria (price groups, customer groups, article groups, etc.). Bulk prices and volume discounts are just as easily set as discounts at the individual item level or at the order level.

Act flexibly

Blanket Orders/Contracts

Blanket orders can be created both in sales and in purchasing. Call-offs are assigned to the respective blanket sales order automatically. Overviews, job and contract histories comprehensibly show at all times the processing state, current periods and current numbers.

Structured operation

Project Management

ERPframe® supports you during the creation, administration and analysis of projects. Your postings are assigned to the individual projects. For extended project management, including all related documents and processes, DOCUframe® offers comprehensive possibilities.

Clearly and efficiently

Point of Sales

Cash sales handling is linked with all relevant data of your enterprise resource planning.
Your business changes – your software keeps up.

ERPframe® adapts perfectly to your individual needs and guarantees a safe investment into a successful future.
A Single Solution for All Industries.

ERPframe® is a flexible software system that already fulfills all the demands of a medium-sized enterprise in the standard version. Over 35,000 satisfied users from the most diverse industries use our solutions daily. Whether trade, manufacturing or service enterprises: GSD Software creates the best basis for even more competitive capacity.

Still More Performance through Optional Components:

- **Business Data Capture and Personnel Time Tracking (BDE/PZE)**

  Administer the work times of your staff relating to production or to orders. The personnel related times can be collected and processed with, for example, time registration terminals. All captured data can be consulted for recalculation.

- **E-Commerce**

  Optional in ERPframe®, our Webshop application is at your disposal. With the help of the platform-neutral specification language XML (Extensible Markup Language), stock, availability and your article data are projected into the Webshop. The design of the Webshops can be adapted specifically to your company’s corporate image. The shop application is optimised for Google.

- **Open to Anything: Interfaces for ERPframe®**

  - Wireless Scanner Link
  - DATANORM
  - EDI
  - Package Dispatch (dispatch with package tracking)
  - Intrastat
  - ASCII/CSV
  - ODBC
  - DATEV
  - XML

  Individual solutions are possible at any time. ERPframe® is one module of the complete solution comprising DOCUframe®, FIBUframe® and DATAframe®. Further information can be found on page 13.
Analyse your enterprise processes.

ERPframe® lends the necessary transparency to enterprise resource and technical processes in order to optimise and further increase the efficiency of your enterprise.
ERPframe® – The Solution you Desired

Future-Proof
GSD Software implements the most up to date technology standards and market trends, such as bi-directional (exchangable) interfaces to CAD systems in the area of production technology. Internet and e-Commerce tie-ins, as well as the integration of new central data collections (DATA Warehouse concepts) are fundamental components in the consistent advancement of ERPframe®.

Integration
The modules, ERPframe®, DOCUframe®, DATAframe®, and FIBUframe®, are based on an integrated, homogeneous system approach. Additional advantages are offered through the combination of ERPframe® and DOCUframe®, the software for document management; communications; customer management; and process and project management. Through the enterprise-wide support of all business processes, the activities of customers, staff and partners are coordinated, controlled and combined. GSD Software can be integrated easily into your existing IT landscape in order to diminish isolated solutions gradually.

Flexibility
Thanks to the VARIOcontrol® programming language, ERPframe® adapts to the needs of your workstation. If processes in your enterprise change, you can economically make adjustments yourself. With version changes or updates, your modifications are completely preserved (100% releaseability).

Investment Protection
Through the consistent use of SQL-based databases, ERPframe® is on a high international standard. Thanks to the extremely variable programming, you are prepared in the best way for future system and hardware generations. You can be sure that ERPframe® will support your business processes in the future, reliably and completely.

Fast ROI (Return on Investment)
Low implementation costs and efficient operation of the total system pay for themselves: experience has shown that the investment in ERPframe® already pays off after an average of one year.

High Efficiency
The automation and optimisation of business procedures already gives you immense savings during the introduction phase.

Short Introduction Times
Mature software, comprehensive service, outstandingly trained staff and competent partners guarantee a successful implementation of ERPframe® in the shortest time.

Intuitive Operation
The uniform user interface and systematic structure of the masks ensures safe and effective handling of ERPframe®, even after only a short training period. If you prefer, you can do almost completely without the mouse during keyboard-intensive activities.

Reliable, Comprehensive Service
With ERPframe®, an extensive service is available to you covering the areas of training, implementation and consultation.
Each plan for success begins with a vision.

Is your goal high-standard software that adapts flexibly to your needs and unites all necessary components in one system? With GSD Software, this vision becomes reality.
Your Plan for Success: Solutions from One Source

Anyone who wants to be competitive today must be able to adjust quickly and flexibly to the new demands of the market.

With GSD Software, enterprises – from tradesmen to international mega companies – are already prepared for the challenges of the future.

**DOCUframe®**

Everything Your Enterprise Needs

organise – communicate – automate

DOCUframe® is the future oriented information and communications platform for your enterprise. All functions are united in one holistic solution for document management, correspondence, customer management, process and project management. DOCUframe® can be integrated into any existing IT infrastructure and, thanks to DOCUcontrol®, adapts flexibly to your individual needs.

**FIBUframe®**

Everything for Your Financial Management

post – document – control

FIBUframe® records your business events systematically, chronologically and continuously. With the added functions for accounts payable and receivable handling as well as the automated payment process, FIBUframe® is a comprehensively developed, complete software package for enterprises of any size. FIBUframe® was certified by the Ernst & Young company of auditors.

**DATAframe®**

Everything for Your Enterprise Processes

monitor – analyse – decide

Enterprises need real-time and precise information in order to make informed decisions quickly in today’s dynamic markets. DATAframe® fulfils all legal demands and provides immediate access to accurate analyses for your decision-making and helps you to monitor, measure, and understand the performance strengths of your enterprise.
GSD Software –
More than You Expect

Our users enjoy first-class service: competent, friendly support; practical seminars in our own training centre; and a fantastic 4-Star Business and Wellness hotel leave nothing to be desired.
GSD Software: An Enterprise with Vision.

The roots of GSD Software are in a two-man enterprise. From their experience in the electrical business, Hans Rebhan and Michael Sterzl first developed enterprise resource planning systems for the electrical wholesale industry. To meet constant demands and new market requirements, the entrepreneurs reacted quickly with increasing project experience.

Today, users of all industries value the high flexibility of the software and the advantage of getting comprehensive business solutions from one source. GSD Software ranks among the prominent providers in the area of document management (DMS)/archiving systems and ERP software solutions in Germany. More than 35,000 users at home and abroad decided on GSD Software. Even in the standard version, the system offers comprehensive functionality on the highest level. Thanks to its own programming language, it is able to display internal processes and adapt quickly and flexibly to the most unique demands.

In 2006, GSD Software was chosen to be among the TOP 100 of the most innovative medium-sized enterprises in Germany and honoured several times with the desirable Innovations Prize from „Initiative Mittelstand“. Through the ongoing advancement of our products, GSD Software continues to set the innovative bar high for the benefit of our customers.

More than Software, Service and Support.

The GSD Software name represents the stability of a mature, owner-led family business and the flexibility of a modern software house. Our personal mission is to successfully bring our experience of over 18 years to your enterprise and therefore do our part in your personal success story.

Our Expertise for Your Enterprise:

- Comprehensive system information
- Personalised training
- Secure interface integration
- Installation and briefing at your premises
- Our own training centre with 4-Star Business and Wellness hotel
- Customer-oriented seminars, training courses and workshops
- Friendly support team with business experience
- Reliable support by telephone, fax, e-mail, post and internet
- Comprehensive, carefree servicing contracts with updates, program maintenance and user information
- Remote maintenance service for GSD Software
- On-site service by certified business and implementation partners
Top Enterprise
in the German Mittelstand

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